

PRIVATE EQUITY AND CORPORATE ACQUISITIONS PRACTICE (PECAP®)

Informed Due Diligence

DUE DILIGENCE AND TRANSACTIONAL RISK MANAGEMENT—BUILDING VALUE PRE-CLOSING

PECAP® is an international team of property casualty and employee benefits M&A specialists that has collectively evaluated thousands of transactions. PECAP®'s experienced professionals, as well as its methodology and modeling tools, enable rapid diligence and reporting of the data that is most critical to the deal. Our PECAP® consultants become an integral part of your team and provide support to your accounting, legal,

PECAP® is a differentiated model providing pre- and post-closing services that optimize risk management and employee benefits strategies to enhance the long-term value of your investment.

environmental, and business advisors engaged on a transaction. In addition, the team has

significant experience placing transactional risk insurance products designed to mitigate financial loss attributable to unanticipated breaches of representations and warranties, tax liabilities, legal contingencies, and environmental liabilities. The purchase of such risk transfer products helps to ensure that unforeseen liabilities do not threaten the proposed transaction.

OPERATIONAL EMPLOYEE BENEFITS AND RISK MANAGEMENT—BUILDING VALUE POST-CLOSING

We understand the need to create value and synergies through an acquisition. A single service team will help develop an operational benefits and risk management strategy that considers the needs of the organization through the life of the investment.

Your service team will lead the deployment of resources to build value through reducing volatility and expense. At the heart of our service model are risk control, risk management, and employee benefit professionals dedicated to mitigating the potential for, and the severity of, claims. These services are integrated with your internal capabilities to regularly assess how well your insurance and benefits programs meet your needs and enhance stakeholder value.



WHY USE PECAP®?

- ❖ Dedicated, experienced international team
- ❖ Combined reports—insurance and employee benefits
- ❖ Influence purchase price
- ❖ Maximize cash flow
- ❖ Protect, enhance, and improve EBITDA by managing variable costs
- ❖ Superior quality of post-closing service
- ❖ Consistent emphasis on management of premium and variable expenses (i.e., claims dollars)
- ❖ Lower claims leads to increased EBITDA and increased return on multiple



Optimizing Employee Benefits and Risk Management Strategies

